

Hathaway Real Estate Services, DBA Hathaway Auctions

Bidder # _____

BUYER'S INCENTIVE PROGRAM
BROKER REGISTRATION FORM

Address of Auction: _____

Date of Auction: _____

Broker Information

BROKER/AGENT: _____

COMPANY NAME: _____

COMPANY ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

LICENSE NUMBER: _____ BROKER NUMBER: _____

TAX IDENTIFICATION NUMBER: _____

OFFICE PHONE: _____ FAX: _____

EMAIL ADDRESS: _____

CELL PHONE: _____

Client (Buyer/Bidder) Information

CLIENT: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

HOME PHONE: _____ OFFICE PHONE: _____

CELL PHONE: _____

Office Use Only: Approved Yes/ No

Auctioneer Signature _____ Date

Hathaway Real Estate Services, DBA Hathaway Auctions

Bidder # _____ Winning Bid Amount _____

BROKER/AGENT PARTICIPATION

We invite real estate broker and agent participation. A two and a half (2.5%) percent commission, based on the winning bid amount, will be paid to Brokers/Agents (i) who have duly registered as a "Registered Broker/Agent" on-line at <http://www.hathawayauctions.com> at least twenty-four (24) hours prior to the start of the Auction, (ii) who personally check in on auction day with their client, and (iii) whose client(s) successfully purchase the Property and close the transaction.

THERE WILL BE NO BROKER/AGENT REGISTRATION PERMITTED ON THE DAY OF THE AUCTION.

To qualify for a commission and become a Registered Broker/Agent, you must:

1. Fully complete the Broker/Agent Participation Form on-line at www.hathawayauctions.com and bring a copy of it (printed from the website) to the Auction along with a copy of your valid real estate license. You are required to personally check in at the broker/agent registration desk prior to the start of the auction. Your client must accompany you to check in at the Broker/Agent check in table. If you are an Agent, you must also bring a letter, signed by your Broker on company letterhead, confirming your attendance at the auction with your client which sets forth commission payment information including broker license number and name;
2. Inspect each Property with your client;
3. Identify yourself, remain with your client, and execute all necessary documentation during the entire Auction and post-Auction process; and
4. Be present at the Auction with your client. You must sign in on each day of the auction and identify your client at that time. Registered Broker/Agent must accompany and remain with your client throughout the entire bidding and purchase process. Participating Brokers/Agents are required to sign the purchase documentation. Any Registered Broker/Agent who fails to sign the purchase documentation at the Auction shall not be entitled to any commission. Commissions will be paid upon closing. No commission will be paid to a Registered Broker or Agent acting as a principal in the purchase of any Property. There are no exceptions to the Broker/Agent participation rules.

BUYER/BIDDER SIGNATURE: _____ DATE: _____

BROKER/AGENT SIGNATURE: _____ DATE: _____

Office Use Only: Approved Yes/ No

Auctioneer Signature _____ Date
